

# Investing in a Bright Future



64-2

# **Expanding Mental Health Access**

Future Wilton Simpson Center to be constructed in Hernando County

# Celebrating Recovery Through Work

**Sincent** House<sup>®</sup> Recovery Through Work!

Late in 2020, after a year of construction, Vincent House Pasco opened to the public to assist, promote, and celebrate individuals with mental illness; WREC was key to funding this construction. The goal of Vincent House is to improve social and vocational skills, help individuals with mental illness gain employment, and to lead successful lives in our community. Vincent House Pasco was the third Vincent House facility to open, joining Vincent House Hernando

and Vincent House Pinellas. Plans have begun for the construction of a new Vincent House building in Hernando County. WREC will be instrumental in raising funds for this state-of-the-art facility. For more information about Vincent House, please visit **vincenthouse.org**.

Vincent House



# **MESSAGE FROM THE**

**GENERAL MANAGER** 

Billy E. Brown Executive Vice-President and General Manager Withlacoochee River Electric Cooperative, Inc.

#### Dear Member,

In 2021, your Cooperative experienced tremendous growth. We added over 6,000 new accounts throughout our five-county service territory bringing our year end total to 243,645 electric services in place. As the pandemic raged throughout the country, it created major supply chain challenges that are expected to continue through 2022. WREC made historic investments in our local education systems and continued efforts to improve access to mental health services.

Everywhere you look throughout the Tampa Bay area, you see growth. Our dedicated team is working with our partner, Seminole Electric Cooperative to ensure we have enough generation and transmission capacity to deliver safe, reliable, and sustainable power for the future. Seminole has embarked on a major expansion in renewable energy with over 300 megawatts of new utility scale solar. They also have a new natural gas generation facility under construction in Putnam County. Seminole will close one of its coal generation units when the gas unit is in full operation. This expansion will reduce Seminole's carbon dioxide emissions 36%; the equivalent of removing approximately 650,000 cars from the road by 2024.

Our communities are growing and so are their needs. In 2021, WREC's Educational Foundation made significant investments in technical education in Pasco, Hernando, and Citrus counties. We donated/pledged over \$600,000 to purchase equipment, which will be used to train our next generation and provide them with the skills they need to succeed in today's highly competitive work environment.

WREC's Educational Foundation also donated \$480,000 to light Withlacoochee River Electric Co-op Park, at Pasco-Hernando State College's west campus. This park will host baseball tournaments for teams all over the county/state and will double as an outdoor event center.

Expanding access to mental health services has been one of our core missions over the past seven years. Your Cooperative was instrumental in opening Vincent House Pasco and Vincent House Hernando. Vincent House Pasco has a new 9,500 square foot building and we are currently working on a new facility in Hernando County. This 6,500 square foot center is being named after our Member and Florida Senate President, Wilton Simpson. Senator Simpson has worked hand in hand with WREC to improve mental heath services in our communities.

WREC anticipates extensive growth over the next several years. As we expand, we will continue to grow investments in our communities and work with Seminole Electric Cooperative on a sustainable path for the future.

Sincerely,

Billy E. Brown Executive Vice-President and General Manager



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# **BOARD OF TRUSTEES**

# **WORKING TOWARDS A CARBON FREE FUTURE!**

Reducing emissions is a top priority. New technology and cleaner sources of energy are now being used. Since 2005, Seminole Electric Cooperative has had an 80% reduction in air emissions and an EPA Low Emitting Status given for mercury emissions. With the removal of one coal unit, a greater than 90% reduction in both sulfur dioxide and nitrogen oxide and a 45% reduction in carbon dioxide emissions is on track. The chart from Seminole Electric below shows the future projections.

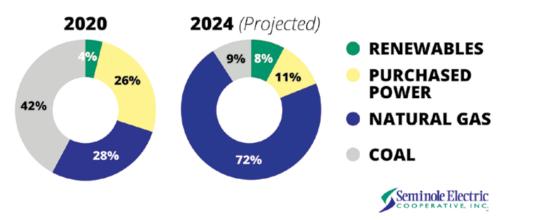
These projections also include renewable energy. WREC currently has two solar arrays at different offices and has plans for a solar farm in the future. Solar farms have



already been built in our service area or are in the process of being built. They will continue to be a reliable source of clean and alternative energy in the future.

## LEADING POWER GENERATION NOW AND IN THE FUTURE

Seminole maintains a balanced and diverse portfolio of energy resources





DISTRICT 1 Robert W. Strickland Vice-President



David S. Hunnicutt



DISTRICT 3 Patricia P. Bechtelheimer



DISTRICT 4 Alan F. Hengesbach Secretary/Treasurer



DISTRICT 5 Robert J. Barthle



DISTRICT 6 Terrence E. Schrader President



DISTRICT 7 Desmond G. Little

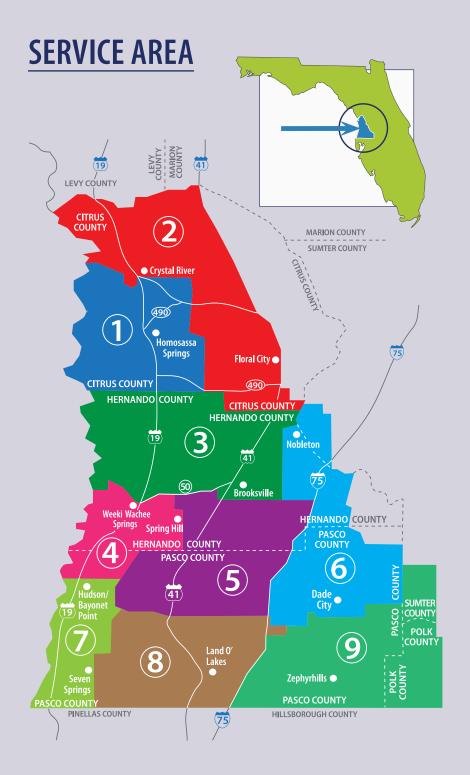


DISTRICT 8 Paul R. Little



DISTRICT 9 Kimberly L. Kinney

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# **THRIVING ECONOMIC GROWTH**

WREC is poised for explosive economic growth over the next few years. In 2021, we added 6,109 new services in our five county service area for a total of 243,645 services in place.

Construction has increased dramatically including new roads, homes, apartments, businesses, and schools. One such school under construction is the Kirkland Ranch Academy of Innovation located in the Wesley Chapel area. WREC's Educational Foundation pledged \$400,000 to purchase equipment for the school upon its completion (Fall 2022). Approximately 1,000 students will be attending this 184,000 square foot Academy of Innovation. Programs offered will include digital technology, engineering, biomedical science, transportation, building technology, and many others. The 104-acre school site is about three miles due east of Interstate 75; an area where growth is expected to increase dramatically in the coming years.





# **2021 YEAR IN REVIEW**

#### January –

Donated over \$72,000 to the United Way between the Co-op and its employees; a shining example of the Seventh Cooperative Principle - Concern for the Community

#### February –

Lowered electric rates for the fourth year in a row

#### March –

Our System Reliability Department continued to invest in drone usage to locate and correct outages before they occur

#### April –

74th Annual Meeting canceled due to COVID-19

#### May –

Received the Audrey Nelson Community Achievement Award from HUD for our collaboration on the Vincent House Pasco project

#### June –

WREC's Educational Foundation donated \$121,000 to Central High School in Hernando County for new equipment and technology for students

#### July –

WREC's Educational Foundation pledged \$400,000 to Kirkland Ranch Academy of Innovation to purchase technical equipment for the 1,000 students who will attend upon completion

#### August -

Surpassed 60,000 subscribers for Power Outage notifications, a free innovative option offered to our Members to keep them informed

#### September -

Sent twenty-one employees with material and equipment to Louisiana to help power restoration efforts after Hurricane Ida

#### October –

Assisted 13 families in 2021, disbursing over \$87,000 from our Operation Round-Up program. Over \$2.3 million has been distributed helping 652 families.

#### November –

Awarded 110 scholarships to high school seniors for \$12,000 each totaling \$1.32 million. Since 1997, 2,194 college scholarships have been awarded with a potential payout of over \$15.8 million.

#### December -

WREC's Board of Trustees approved a \$21 million Capital Credits refund. Over \$427 million has been refunded to date.

# **INVESTING IN OUR COMMUNITIES**



Check presentation to Central High School for equipment at their school



Check presentation for United Way Pasco







WREC crews connected over 6,000 new accounts in 2021

# **MANAGEMENT TEAM**



EXECUTIVE VICE-PRESIDENT & GENERAL MANAGER Billy E. Brown



EXECUTIVE ASSISTANT Paula Lewis 352-567-5133, x6101



ACCOUNTING & FINANCE Ronnie Deese, Manager 352-567-5133, x6200



ENGINEERING & TECH. SUPPORT Howard Prim, Manager 352-567-5133, x5100



MEMBER RELATIONS David Lambert, Manager 352-567-5133, x6102



BAYONET POINT Joe Marina, District Manager 727-868-9465, x2100



CRYSTAL RIVER Gary Steele, District Manager 352-795-4382, x4100



ONE PASCO CENTER Ricky Gude, District Manager 352-588-5115, x1100



Marlin Sexton, Manager

352-567-5133, x5200



WEST HERNANDO David Gonzalez, District Manager 352-596-4000, x3100





# **OPERATION ROUND-UP**

## 652 Families Helped with Over \$2.3 Million Disbursed to Assist WREC Members in Need!



### **Susan and Laszlo Dattler from New Port Richey**

Meet **Susan and Laszlo Dattler** from New Port Richey. The Dattler's have multiple health issues and limited income. They have been Co-op Members since 1982. The Dattler's never needed ORU until recently when their A/C broke and they didn't have the money to repair it. The Florida heat was taking a toll on them and further aggravated their health issues. ORU replaced their A/C system to help provide some relief for this family.

### **Marty Martin from Port Richey**

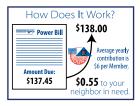
Meet **Marty Martin**, a Member in Port Richey. Marty was diagnosed with stage 4 cancer. In battling this disease, he went through chemo and radiation and still must go through intravenous therapy. Marty is on disability now and with limited income, there is not much left over. Marty's roof was in desperate need of repair. ORU replaced the roof so that Marty can continue his treatment and recovery at home.



### Unlike many other charities, every dollar that is donated to ORU is available for distribution!

Catastrophic events can occur at any time throughout our lives, but thanks to the generosity of our Members, a helping hand is there to provide assistance through *WREC's Operation Round-Up*.

This program has over 35,781 participating Members, who have their monthly energy bill rounded up to the nearest dollar. Since 1994, Operation Round-Up has helped 652 families and provided over \$2.3 million in assistance to those in need.



### Thirteen More Reasons to Join!

DURING 2021, OPERATION ROUND-UP HELPED 13 FAMILIES TOTALING \$87,904.00! This worthwhile program has disbursed \$2,309,098.74 helping a total of 652 families! For more information visit our website at: wrec.net





# PROVIDING OPPORTUNITY THROUGH EDUCATION Over \$15.8 Million In Scholarships Awarded!

Dear WREC Educational Foundation, Inc.,

I am sincerely beyond honored to be one of the recipients chosen for this Scholarship. Thanks to your generous support, I will be the very first in my family to attend college. I appreciate the generosity of \$12,000 which will definitely help me with my finances.

I am a Pasco High School student that graduated with my CNA and CMAA certificates. I plan to pursue a career in the medical field and to have my prerequisites completed in the fall of 2021. After doing so, I will continue my education by getting my Bachelor's and possibly Master's Degree as a Pediatric RN. Thanks to you, I am one step closer to my goal! I am committed to prove how dedicated and appreciative I am with the WREC Educational Foundation Scholarship that was awarded to me.

After receiving this Scholarship, I was personally enlightened. In the near future, I want to give back to the community and help future students achieve their goals.

Sincerely,

Jacqueline Zavala, Class of 2021 - Pasco High School

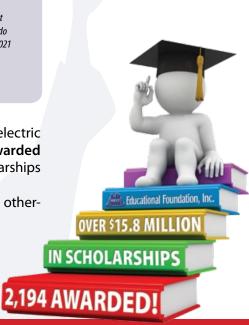


Jacqueline Zavala Pasco High School Student enrolling at Pasco-Hernando State College, Class of PHS 2021

*Investing in our communities and families* continues to be one of the guiding principles of electric cooperatives across the country. Since 1997, your Cooperative's Educational Foundation has awarded 2,194 college scholarships with a potential payout of \$15.8 million. The recipients of these scholarships may attend any in-state regionally accredited college, university or technical school.

The Cooperative funds this worthwhile program using abandoned Capital Credits that would otherwise be forfeited to the State of Florida as abandoned property.

### \$15.8 MILLION IN SCHOLARSHIPS AWARDED AS OF 2021!



# **INVESTING IN MEMBER SERVICES**

WREC offers many automated member services with the goal of making our Members' access more convenient. All our programs showed solid growth in 2021.



Download the SmartHub® App by visiting the App Store® or Google Play™ store on your mobile device. Google Play is a trademark of Google Inc.

### WITHLACOOCHEE RIVER ELECTRIC

COOPERATIVE, INC.



Your Touchstone Energy®Cooperative

# EFT

*Electronic Fund Transfers* (EFT) has over 52,000 Members enrolled, an increase of more than 4,000 from last year. This program automatically deducts your monthly electric bill from your checking or savings account.

## **SmartHub**<sup>®</sup>

WREC's *SmartHub* app, available through our website, averaged 2,798 users daily in 2021, an increase of almost 300 users per day.

### **E-Billing**

Our paperless billing program, *Electronic Billing*, reached 50,199 members in 2021, an increase of more than 5,000 Members. *E-billing* reduces paper use by not printing your monthly electric bill.

**Go Paperless! Go GREEN!** 

### wrec.net

WREC's website averaged 3,131 users daily in 2021, an increase of 500 users per day.

### WREC's Outage Notification System

WREC's outage notification system reached 70,445 subscribers, an increase of more than 20,000 in 2021. Members can enroll via the website and be alerted if an outage occurs in their area.

### **Operation Round-Up**

Operation Round-Up reached 35,781 participants in 2021, an increase of almost 4,000 Members. Funds collected from this program are used to help families in need who have suffered catastrophic events through no fault of their own.

#### WITHLACOOCHEE RIVER ELECTRIC COOPERATIVE, INC.

# **2021 YEAR END STATS**

Committed to Strategic Management
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2 2	2011	2020	2021
Average Number of Active Accounts	200,550	224,681	229,911
Total kWh Purchased by Cooperative Members	3,627,733,084	4,247,097,165	4,220,809,619
Average Monthly Residential kWh Usage	1,175	1,252	1,205
Total kWh Purchased by Cooperative	3,771,540,126	4,385,792,947	4,346,662,179
Cost of Power Purchased by Cooperative	\$ 307,606,226	\$ 308,791,519	\$ 300,407,308
System Peak Demand in Kilowatts (KW)	1,071,824	1,007,470	1,046,200
Number of Full-Time Employees	452	504	517
Retirement of Capital Credits/ Deferred Revenue Reduction Refunds	\$ 14,205,749	\$ 21,343,468	\$ 21,046,025

INVESTING IN
SYSTEM RELIABILITY

### One Of Our Most Important Goals

SYSTEM RELIABILITY CHART			
Year	Cost	Total SAIDI	
2018	\$ 8,407,607.56	127.810	
2019	\$14,157,325.23	95.025	
2020	\$18,205,123.58	86.993	
2021	\$22,753,709.00	86.983	

System Reliability is critical to Member satisfaction. Average outage times are measured by the System Average Interruption Duration Index (SAIDI) number. As shown by the chart, WREC's number dropped for the fourth year in a row, showing a slight decrease from 2020. WREC continues to focus on maintenance and system hardening to keep our electric grid functioning in a safe and reliable manner.

### In 2021, WREC...

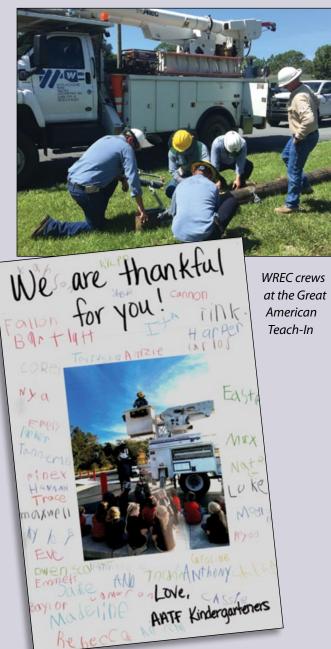
- Ended the year with 521 employees
- Added 6,109 new services
- Closed the year with 11,505 miles of energized power lines
- Completed 40,625 reconnects
- Completed 40,525 disconnects
- Answered 297,673 Member calls
- Trimmed tree limbs away from 1,670 miles of power lines and completed 4,824 right-of-way related service orders to help prevent unnecessary power outages
- Invested over \$30.9 million in new materials and supplies
- Maintained a fleet of 301 vehicles



WREC crews at work

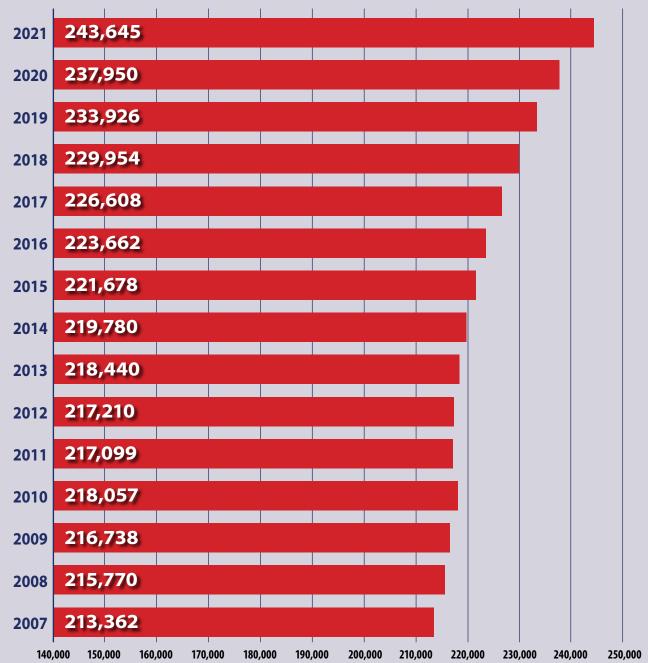


# Investing In Our Community



# **COOPERATIVE SERVICES**

This chart displays your Cooperative's growth for the past 15 years



# **CAPITAL CREDITS REFUNDS**



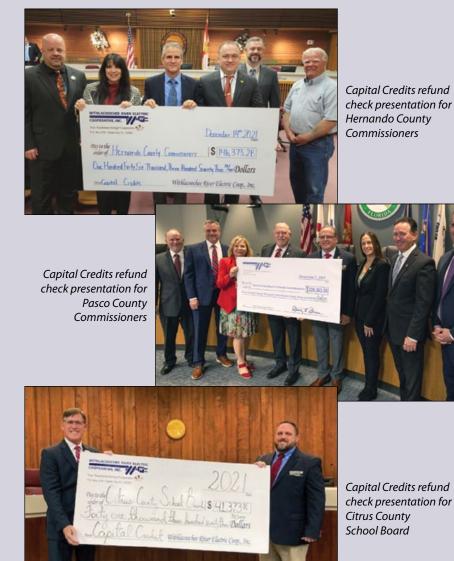
Your Cooperative has returned more than \$365 million in Capital Credits and \$72 million in Deferred Revenue Reduction Refunds



2021 \$ 21,046,025.33	2009 14,394,160.28
2020 21,343,468.48	2008 14,163,123.30
2019 21,195,458.42	2007 14,151,954.90
2018 21,237,032.67	2006 14,000,041.79
2017 20,147,567.19	2005 13,735,562.17
2016 25,189,552.04	2004 13,074,532.82
2015 25,187,905.58	2003 12,082,542.22
2014 15,186,202.39	2002 12,029,598.91
2013 15,173,453.48	2001 11,949,301.35
2012 14,177,947.24	2000 10,000,136.94
2011 14,205,748.61	Prior 79,632,016.55
2010 14,207,534.22	Totals \$ 437,510,866.88

## WREC's Commitment to Our Communities

\$25,000,000



## STATEMENTS OF **REVENUE AND PATRONAGE CAPITAL AND BALANCE SHEETS**

### **STATEMENTS OF REVENUE AND PATRONAGE CAPITAL**

(For years ended December 31)	2020		2021
OPERATING REVENUES			
Energy Sales	453,417,626	\$	444,801,313
Other Electric Revenues	18,608,497		20,099,691
TOTAL OPERATING REVENUES\$	472,026,123	\$	464,901,004
OPERATING EXPENSES			
Purchased Power	308,805,132	\$	300,411,829
Operations	21,294,920		22,433,491
Maintenance	34,421,613		37,148,121
Consumer Accounting	13,542,243		13,237,263
Customer Service	455,537		465,374
Administrative and General	11,779,592		13,352,962
Depreciation	28,892,365		30,438,081
Taxes	11,327,271		11,260,608
Interest	15,058,173		13,463,824
TOTAL OPERATING EXPENSES\$	445,576,846	\$	442,211,553
MARGINS			
Operating Margins	26,449,277	\$	22,689,451
Non-Operating Margins	7,358,406		2,198,286
Capital Credits from			
Associated Organizations	7,970,638		7,948,647
Net Margins	41,778,321	\$	32,836,384
		=	

#### **BALANCE SHEETS - ASSETS, EQUITIES & LIABILITIES**

(As of December 31)	2020	2021
ASSETS		
Cash and Cash Equivalents \$ Investments in	222,509,221 \$	303,713,162
Associated Organizations	140,130,638	147,644,057
Accounts Receivable	18,885,976	11,706,256
Notes Receivable	784,737	1,443,451
Inventory	29,465,821	30,243,302
Special Deposits	104,895	100,895
Prepayments	32,658,032	2,882,176
Interest Receivable/Deferred Debits	30,242,518	25,826,943
Non-Utility Property.	565,695	537,900
Utility Plant*	663,730,537	693,081,241
<b>TOTAL ASSETS</b> \$	1,139,078,070 \$	1,217,179,383
MEMBER EQUITIES		
Membership Fees\$	994,510 \$	1,019,705
Capital Credits	598,189,853	609,980,212
TOTAL EQUITIES \$	599,184,363 \$	610,999,917
LIABILITIES		
Long-Term Debt \$	402,335,895 \$	474,201,048
Accounts Payable	35,925,078	37,471,086
Customer Deposits	24,616,516	26,116,360
Non-Current Liabilities	104,895	100,895
Other Current & Accrued Liabilities	36,692,653	39,356,155
Deferred Credits	40,218,670	28,933,922
TOTAL LIABILITIES \$	539,893,707 \$	606,179,466
TOTAL EQUITIES & LIABILITIES \$	1,139,078,070 \$	1,217,179,383

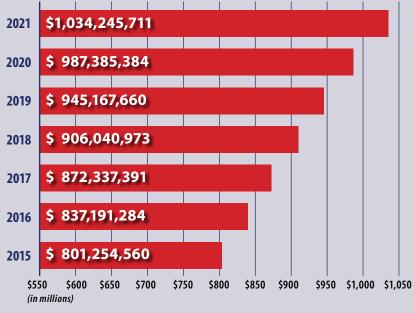
\*Net of Accumulated Depreciation

# WREC'S COMMITMENT TO STRATEGIC MANAGEMENT

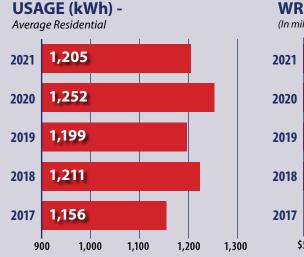


#### WREC UTILITY PLANT -

Includes substations, poles, wire, meters, etc.



THE ENERGY DOLLAR 77 SOURCE OF REVENUE 2020 2021 \$.76 \$.77 Residential Commercial .20 .20 Miscellaneous .04 .03 TOTAL \$1.00 \$1.00 **USE OF REVENUE** 2020 2021 Purchased Power \$ .66 \$ .65 Operations/Maintenance .17 .19 Depreciation .06 .06 Taxes .02 .02 Interest on Debt .03 .03 06 **Operating Margins** .06 .05 TOTAL \$1.00 \$1.00









# Withlacoochee River Electric CO-OP OFFICES

**BILLY E. BROWN CORPORATE CENTER** 

14651 21st Street • Dade City, Florida 33523 Phone: 352-567-5133

ONE PASCO CENTER DISTRICT OFFICE 30461 Commerce Drive • San Antonio, Florida 33576 Phone: 352-588-5115

BAYONET POINT DISTRICT OFFICE 12013 Hays Road • Shady Hills, Florida 34610 Phone: 727-868-9465 CRYSTAL RIVER DISTRICT OFFICE 5330 West Gulf-To-Lake Highway • Lecanto, Florida 34461 Phone: 352-795-4382

WEST HERNANDO DISTRICT OFFICE 10005 Cortez Boulevard • Weeki Wachee, Florida 34613 Phone: 352-596-4000

#### WITHLACOOCHEE RIVER ELECTRIC



Your Touchstone Energy®Cooperative 🍝

wrec.net

